

# **VIDUSHI®** Infotech

Software Solutions Provider Pvt. Ltd.

# Godrej Prana

11.Nov.2017

Overview

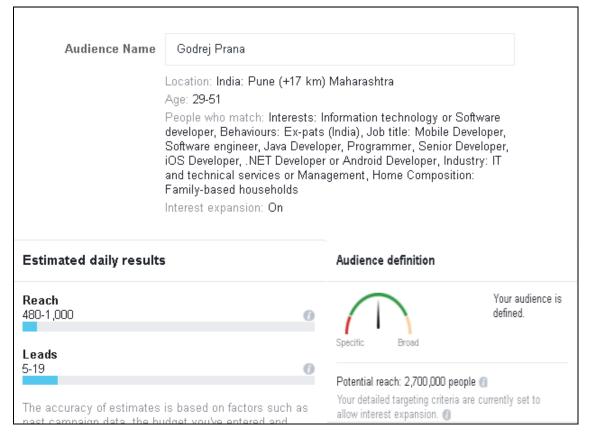
The Godrej Prana is offering the 1, 2, 2.5 and 3 BHK rresidence Flats.

Sprawled across 7 acres, Godrej Prana is an exclusive community featuring thoughtfully designed 1, 2, 2.5 and 3 BHK residences. We were having the main objective of Quality Lead Generation and Brand Awareness among the targeted audience.

The below mentioned campaign case studies with Facebook ads copies/posts data will provide you understanding of the campaign Structure & performance in terms of Conversion, Cost per conversion, ads and Post Content etc.

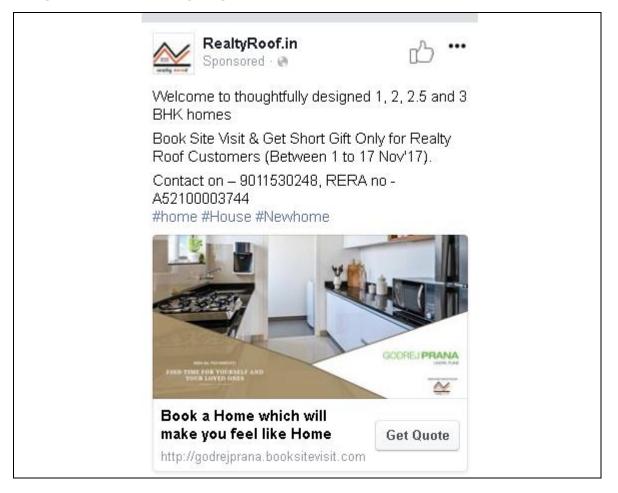
#### Facebook Campaign Approach

In this approach, we were having our core target audience on local & people those are interest in buying 1, 2, 2.5 and 3 BHK Residences Flats. So, we have created the target audience with Facebook categories such as: Interest, Behaviors, and Demographic etc. you can have view on as follows:

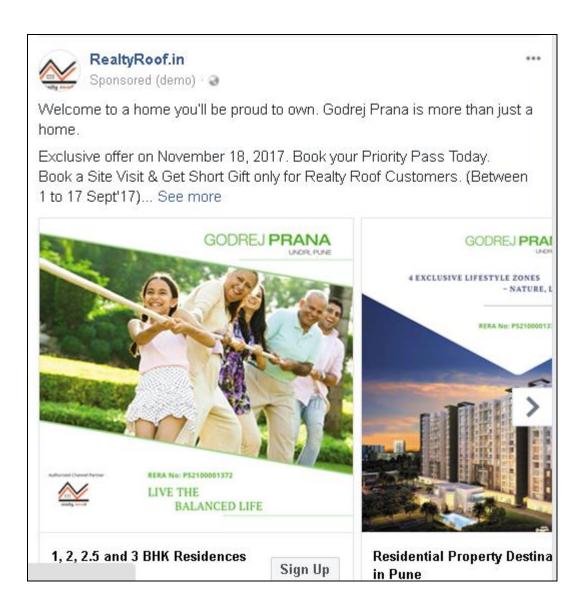


#### **Facebook Ads Copies**

We have designed the ads based on the properties actual look and feel, there were no free image used while designing the ads. You can take complete view as follows:







## **Campaign Challenges**

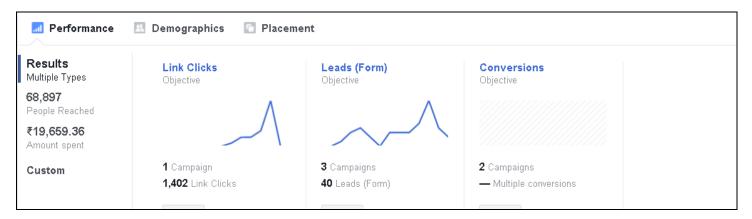
Majorly Getting the Leads Easy but quality lead and immediate sales leads are pretty difficulties through online marketing campaigns, it take time and patience. And most of client don't aware this fact, they things that if advertising is going on then they should get the immediate and quality leads. To satisfy clients need no matter what we have to tried hard to get what they are looking for from online marketing.

#### **Campaign Performance Results**

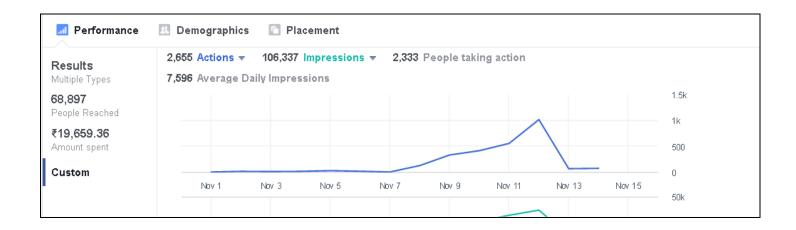
We have run the three type of campaign such as: Link Click, Leads Form, Website Conversions, to get the best performance out of the campaign we continuously optimized along with split testing for ads, New targeting option used to get the required performance.

In the end, we have received the pretty welcomed results responses from the campaigns. You can view the actual performance of Facebook Marketing Campaign yourself as follows:

#### **Conversion Performance Results**



## **Brand Awareness & Engagement Performance**



#### **Prefer the Phone?**

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